



DCG PANAMA – Sponsorship

Sponsorship Proposal

Support the Hackers Who Break Things Before Your Adversaries Do





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Who We Are

DEF CON Group Panama is not a criminal group.
It's not a classroom.
It's not a marketing event.

It's a gathering point for the individuals who actually understand how systems fail.

We are penetration testers, red team operators, hardware hackers, reverse engineers, and security researchers operating in Panama. We don't just talk about security. We break it, analyze it, and rebuild it stronger.

This group exists to develop real offensive capability.

Not theory. Capability.

Why This Matters

Every organization today is a target.

Attackers are not waiting.
Attackers are evolving.
Attackers are already inside environments worldwide.

DEF CON Group Panama exists to ensure there are people capable of understanding those adversaries at their level.

We train minds that think like attackers – because defenders who don't understand offensive tradecraft are blind.

By sponsoring this group, you are supporting the development of the very people capable of identifying, simulating, and stopping real-world attacks.





What We Actually Do

We don't host passive lectures.
We host operational environments.

Our activities include:

- Red Team tradecraft demonstrations
- Live exploitation labs
- Hardware and embedded system hacking
- Physical access bypass techniques
- RF exploitation and signal analysis
- Automotive attack research
- Custom offensive tool development
- Capture The Flag operations
- Adversary simulation scenarios

We build.
We break.
We learn.
We repeat.

Who Attends

Our members are not casual observers.

They are:

- Professional penetration testers
- Red Team operators
- Security researchers
- Infrastructure engineers
- Offensive security specialists
- Future operators in training

These are the people companies try to hire but rarely find.





Why Companies Sponsor Us

Not for marketing.

For proximity.

Proximity to talent.

Proximity to knowledge.

Proximity to capability.

Sponsors gain direct visibility and access to individuals capable of identifying critical vulnerabilities before real adversaries do.

This is access to the offensive security underground – legally, ethically, and transparently.

Sponsorship Tiers

PLATINUM SPONSOR – \$2,000 / year

Highest level of visibility and influence.

Includes:

- Primary logo placement on all official materials
- Direct access to members during events
- Opportunity to present technical content
- Priority recognition across all platforms
- Permanent sponsor recognition

GOLD SPONSOR – \$1,000 / year

Strong visibility and engagement.

Includes:

- Logo placement on event materials
- Recognition during official meetings
- Access to community networking opportunities





SILVER SPONSOR – \$500 / year

Support community growth and gain visibility.

Includes:

- Logo placement on website
- Recognition during selected events

INFRASTRUCTURE SPONSOR

Provide:

- Venue space
- Hardware
- Cloud infrastructure
- Equipment

Infrastructure sponsors receive equivalent recognition based on contribution value.

What Your Sponsorship Actually Enables

Your support funds:

- Hands-on hacking labs
- Technical workshops
- Capture The Flag competitions
- Hardware experimentation environments
- Community infrastructure

You are directly enabling the development of offensive security capability in Panama.

What You Gain

Sponsors gain access to:

- Highly skilled offensive security talent
- Future red team operators and researchers
- Direct visibility inside Panama's hacker ecosystem





You position your organization as a supporter of real cybersecurity capability
– not marketing security, real security.

Long-Term Vision

We are building something permanent.

Our objective is to establish Panama as a recognized offensive security hub in Latin America.

A place where hackers are trained.
A place where research is created.
A place where capability is forged.

Sponsors who support early become part of that foundation.

Final Statement

Attackers are already organized.

This is how defenders catch up.

Support the hackers who operate legally.
Support the hackers who strengthen systems.
Support DEF CON Group Panama.

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